



SOLEIL ROUGE YACHTING
Port Tino Rossi
20000 – AJACCIO

SOLEIL ROUGE YACHTING
216 Quai du Port
13002-Marseille



Fiche tarif 2011

DEPART AJACCIO
(Port Tino Rossi)

PRICE LIST 2011

Bateaux Boat	Année Year	Nbre cab	Pax	23/07 - 19/08	09/07 - 22/07 20/08 - 26/08	28/05 - 08/07	27/08 - 23/09	24/09 au 31/12 01/01 au 27/05	Caution
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Catamarans

Lagoon 500*	2009	4	10	11 680	10 500	8 925	8 925	5 775	10 000
Salina 48 <i>nouveauté</i>	2010/2011	4	10	11 680	10 500	8 925	8 925	5 775	10 000
Lagoon 410	2003/2005	4	12	6 550	5 240	4 720	3 600	3 060	8 000
Lagoon 380	2003	4	10	5 670	4 536	4 100	3 110	2 650	8 000
Orana 44 <i>nouveauté</i>	2009/2011	4	10	7 563	6 808	5 780	4 408	3 720	8 000
Lavezzi 40	2008/2009	4	10	6 550	5 240	4 720	3 600	3 060	8 000
Athena 38	2002	4	10	4 820	4 080	3 672	2 800	2 380	8 000
Lipari41 <i>nouveauté</i>	2010/2011	4	10	6 900	5 502	4 960	3 780	3 213	8 000
Mahe 36 <i>nouveauté</i>	2010	3	8	5103	4082	3690	2799	2385	8 000
Highland 35	2009/2010	3	8	5400	4856	4131	3124	2655	8 000

**se loue uniquement avec skipper rented with a Professional skipper only*

Monocoques Prestige

Océanis 43	2008/2009	4	10	4 850	3 880	3 495	2 793	2 375	3 812
Océanis 523*	2008	3	7	5 615	4 490	4 290	3 431	2 845	8 000

Hanse 430	2010	3	8	4 850	3 880	3 495	2 800	2 500	6 000
Sun Odyssey 42 I	2009	3	8	4 324	3 507	3 180	2 583	2 228	5 000
Cyclades 39	2007/2008	3	8	3 415	2 730	2 460	1 967	1 671	3 812
Sun Odyssey 39 I	2008	3	8	3 595	2 876	2 588	2 070	1 760	3 812
Océanis 37	2008	3	8	3 255	2 604	2 344	1 875	1 594	3 812
Hanse 370	2007	3	8	3 255	2 604	2 344	1 875	1 594	3 812
Hanse 355 <i>nouveauté</i>	2011	3	8	2 915	2 331	2 098	1 784	1 517	3 049
Hanse 350	2008	3	8	2 915	2 331	2 098	1 784	1 517	3 049
Hanse 350	2010	2	6	2 779	2 223	1 999	1 599	1 361	3 049
Océanis 31	2008	2	6	2 646	2 117	1 904	1 523	1 296	3 049
Océanis 323	2007	2	6	2 646	2 117	1 904	1 523	1 296	3 049
Hanse 320	2009/2010	2	6	2 646	2 117	1 904	1 523	1 296	3 049
Bavaria 30	2007	2	6	2 382	1 905	1 715	1 372	1 167	3 049

Monocoques Club

Bavaria 49	2004	5	12	5 506	4 956	4 207	3 282	2 790	8 000
Cyclades 50.5	2006	5	13	6 118	5 507	4 675	3 647	3 100	8 000
Cyclades 43	2006	4	10	4 223	3 380	3 040	2 433	2 067	3 812
Sun Odyssey 43	2004	4	10	4 132	3 305	2 975	2 380	2 022	3 812
Elan 434	2005	4	10	4 132	3 305	2 975	2 380	2 022	3 812
Sun Odyssey 45	2005	3	8	4 364	3 493	3 143	2 514	2 137	5 000
Océanis 411	2003	3	8	3 435	2 750	2 475	1 980	1 682	3 049
Océanis 393	2003	3	8	3 164	2 530	2 488	1 822	1 549	3 049
Bavaria 36	2005	3	8	2 712	2 170	1 952	1 563	1 328	3 049
Dufour 385	2004/2005	3	8	3 415	2 730	2 460	1 966	1 672	3 049
Océanis 373	2004/2005	3	8	2 920	2 335	2 101	1 681	1 429	3 049
Sun Odyssey 35	2003	3	8	2 436	1 950	1 755	1 403	1 200	3 049
Océanis 343	2005	3	8	2 623	2 100	1 890	1 511	1 284	3 049

Dufour 34	2003	3	8	2 436	1 950	1 755	1 403	1 200	3 049
Océanis 323	04/05	2	6	2 395	1 915	1 722	1 378	1 175	2 287

Monocoques Economique

Océanis 473	2002/2001	4	10	4 245	3 400	3 100	2 447	2 080	3 812
Sun Odyssey 45.2	2000	4	10	4 245	3 400	3 100	2 447	2 080	3 812
Sun Odyssey 43	2001	4	10	3 925	3 139	2 826	2 261	1 922	3 049
Sun Odyssey 42.2	1998	4	10	3 506	2 783	2 524	2 020	1 717	3 049
Océanis 411	2002	4	10	3 547	2 838	2 553	2 043	1 738	3 049
Océanis 411	2001	3	8	3 436	2 750	2 474	1 980	1 682	3 049
Sun Odyssey 40	2001	3	8	3 006	2 404	2 164	1 733	1 472	3 049
Océanis 393	2002	3	8	3 006	2 404	2 164	1 733	1 472	3 049
Sun Odyssey 37	2000/2001	3	8	2 513	2 010	1 809	1 447	1 231	3 049
Océanis 331	2000/2001	3	8	2 215	1 771	1 595	1 276	1 085	3 049
Sun Odyssey 32	2002	2	6	1 860	1 487	1 338	1 071	910	2 287
Sun odyssey 32.2	2000	2	6	1 860	1 487	1 338	1 071	910	2 287
Sun Odyssey 29.2	99/00/01	2	6	1 702	1 362	1 225	981	834	2 287

Tarifs dégressifs : 2eme semaine -5% 3eme semaine -10% au-delà -15% -Discounts : 2nd Week -5% 3rd Week -10% long term : -15%



SOLEIL ROUGE YACHTING
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20000 – AJACCIO

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216 Quai du Port
13002-Marseille



Fiche tarif 2011

DEPART MARSEILLE
(Port Corbières)

PRICE LIST 2011

Bateaux Boat	Année Year	Nbre cab	Pax	23/07 - 19/08	09/07 - 22/07 20/08 - 26/08	28/05 - 08/07	27/08 - 23/09	24/09 au 31/12 01/01 au 27/05	Caution Deposit
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Catamarans

Lagoon 500*	2009	4	10	11 680	10 500	8 925	8 925	5 775	10 000
Salina 48 <i>nouveauté</i>	2010/2011	4	10	11 680	10 500	8 925	8 925	5 775	10 000
Lagoon 410	2003/2005	4	12	6 550	5 240	4 720	3 600	3 060	8 000
Lagoon 380	2003	4	10	5 670	4 536	4 100	3 110	2 650	8 000
Orana 44 <i>nouveauté</i>	2009/2011	4	10	7 563	6 808	5 780	4 408	3 720	8 000
Lavezzi 40	2008/2009	4	10	6 550	5 240	4 720	3 600	3 060	8 000
Athena 38	2002	4	10	4 820	4 080	3 672	2 800	2 380	8 000
Lipari41 <i>nouveauté</i>	2010/2011	4	10	6 900	5 502	4 960	3 780	3 213	8 000
Mahe 36 <i>nouveauté</i>	2010	3	8	5103	4082	3690	2799	2385	8 000
Highland 35	2009/2010	3	8	5400	4856	4131	3124	2655	8 000

**se loue uniquement avec skipper* * rented with a Professional skipper only

Monocoques Prestige

Océanis 43	2008/2009	4	10	4357	3491	3142	2514	2375	3 812
Océanis 523*	2008	3	7	5051	4040	3860	3431	2845	8 000

Hanse430	2010	3	8	4357	3491	3495	2800	2500	6 000
Sun Odyssey 42 I	2009	3	8	3912	3177	2882	2583	2228	5 000
Cyclades 39	2007/2008	3	8	3235	2588	2329	2071	1760	3 812
Sun Odyssey 39 I	2008	3	8	3235	2588	2329	2071	1760	3 812
Océanis 37	2008	3	8	2929	2344	2109	1875	1594	3 812
HANSE 370	2007			2929	2344	2109	1875	1594	3 812
Hanse 355 <i>nouveauté</i>	2011	3	8	2623	2100	1888	1784	1516	3 049
Hanse 350	2008	3	8	2623	2100	1888	1784	1516	3 049
Hanse 350	2010	2	6	2500	2000	1797	1599	1361	3 049
Océanis 31	2008	2	6	2381	1905	1712	1523	1296	3 049
Océanis 323	2007	2	6	2381	1905	1712	1523	1296	3 049
Hanse320	2009/2010	2	6	2381	1905	1712	1523	1296	3 049
Bavaria 30	2007	2	6	2143	1714	1542	1371	1166	3 049

Monocoques Club

Cyclades 50.5	2006	5	13	6118	5507	4675	3647	3100	8 000
Bavaria 49	2004	5	12	5018	4016	3614	3212	2808	5000
Cyclades 43	2006	4	10	3800	3040	2736	2433	2067	3 812
Sun Odyssey 43	2004	4	10	3719	2973	2543	2379	2022	3 812
Elan 434	2005	4	10	4063	3227	2879	2379	2022	3 812
Sun Odyssey 45	2005	3	8	3927	3143	2828	2514	2137	5 000
Océanis 411	2003	3	8	3092	2474	2226	1979	1682	3 049
Océanis 393	2003	3	8	2847	2277	2050	1822	1549	3 049
Bavaria 36	2005	3	8	2441	1952	1757	1562	1328	3 049
Dufour 385	2004/2005	3	8	3072	2457	2212	1967	1672	3 049
Océanis 373	2004/2005	3	8	2765	2212	1992	1769	1505	3 049
Sun Odyssey 35	2003	3	8	2192	1753	1579	1403	1193	3 049
Océanis 343	2005	3	8	2360	1888	1700	1511	1284	3 049

Dufour 34	2003	3	8	2192	1753	1579	1403	1193	3 049
Océanis 323	04/05	2	6	2155	1723	1550	1378	1172	2 287

Monocoques Economique

Océanis 473	2002/2001	4	10	3821	3062	2752	2446	2079	3 812
Sun Odyssey 45.2	2000	4	10	3821	3062	2752	2446	2079	3 812
Sun Odyssey 43	2001	4	10	3532	2826	2528	2260	1921	3 049
Sun Odyssey 42.2	1998	4	10	3156	2504	2272	2019	1635	3 049
Océanis 411	2002	4	10	3193	2554	2297	2043	1738	3 049
Océanis 411	2001	3	8	3092	2474	2226	1979	1682	3 049
Sun Odyssey 40	2001	3	8	2706	2164	1948	1732	1472	3 049
Océanis 393	2002	3	8	2915	2164	1943	1730	1471	3 049
Sun Odyssey 37	2000/2001	3	8	2262	1809	1629	1447	1231	3 049
Océanis 331	2000/2001	3	8	1993	1594	1435	1276	1085	3 049
Sun Odyssey 32	2002	2	6	1642	1313	1114	1051	893	2 287
Sun odyssey 32.2	2000	2	6	1673	1338	1204	1071	910	2 287
Sun Odyssey 29.2	99/00/01	2	6	1532	1225	1102	981	834	2 287

Tarifs dégressifs : 2eme semaine -5% 3eme semaine -10% au-delà -15% - Discounts : 2nd Week -5% 3rd Week -10% long term : -15%



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OPTIONS

EXTRAS

OPTIONS Facultatives	TARIFS	OPTIONS Obligatoires :	TARIFS
Skipper/jour Skipper/day	240€	Gaz+piles/location gas+batteries	60€
Hôtesse/jour Hostess/day	200€	<u>Nettoyage final :</u>	
Filet de protection (pose non comprise) Protection net (poses not included)	110€	Final cleaning :	
Spi/semaine Spinnaker/week	150€	Pour les bateaux de 9m à 11m for boat from 9 to 11 m	100€
Literie/pers/sem Bedding/pers/week	24€	Pour les bateaux de 11m à 15m for boat from 11m to 15 m	160€
Assurance annulation cancellation insurance	3% du montant du contrat 3% of the charter fee	Pour les catamarans : for catamarans :	250€
Assurance Rachat de Franchise security deposit insurance	4% du montant du contrat, min 80€ 4% of the total charter fee with minimum of 80 €	Pour les catamarans + de 12.50	350€

PRICELIST 2011

16/11/2010



Base de La Trinité sur Mer

Weekly Price

Yacht type	Year	Length	Cab	Pax	Draft	High season	Mid-season	Low season	Deposit
X-46	2006	14.01	4	10	2.50				6500 €
OLEA44Biquille	2010	13.40	3	10	1.80	3680€	2950€	2430€	5 500€
ALLURE44 DI	2005	13.40	4	10	0.95/3.00				
DUF0UR 425 GL	2008	12.90	3	8	2.10				
FIRST40	2009	12.58	3	8	2.45				
OWNI 395 DI	2011	12.68	3	8	0.58/2.10	2740€	2190€	1770€	4400€
OWNI 395 DI	2009	12.68	3	8	0.58/2.10				
DUF0UR40	2007	12.35	3	8	2.10				
DUF0UR40	2006	12.35	3	8	2.10				
JPK 110	2009	10.90	3	8	2.20				
OCEANIS 393	2005	11.90	3	8	1.55	2650€	1940€	1740€	4000€
DUF0UR 385	2005	12.70	3	8	1.80				
DUF0UR375	2011	11.19	3	8	1.90				
OWNI 365 DI	2010	11.94	3	8	0.77/2.35				
OWNI 365 DI	2009	11.94	3	8	0.77/2.35				
FIRST36.7	2008	11.40	3	8	2.20	2360€	1850€	1470€	3300€
FIRST36.7	2008	11.40	3	8	2.20				
DUF0UR 365 GL	2007	10.81	3	8	1.70				
SUN FAST 35	2004	10.75	3	8	2.10				
Rm 10.50 Biquille	2009	10.47	2	6	1.60				
Rm 10.50 Biquille	2007	10.47	2	6	1.60				
DUF0UR34	2008	10.60	3	8	1.90	2 150€	1 640€	1 330€	3 300€
DUF0UR 34	2008	10.60	3	8	1.90				
DUF0UR34	2007	10.60	3	8	1.90				
DUF0UR34	2006	10.60	3	8	1.90				
DUF0UR34	2006	10.60	3	8	1.90				
DUF0UR34	2006	10.60	3	8	1.90				
DUF0UR34 E	2009	10.60	2	6	1.90				
DUF0UR 34 Perf+	2008	10.60	2	6	1.90	1 820€	1 460€	1 190€	3 300€
DUF0UR34	2008	10.60	2	6	1.90				
DUF0UR 325	2006	10.08	2	6	1.55				
FEELING 32 DI	2006	9.95	2	6	0.65/1.90				
OLEA 32 Biquille	2010	9.60	2	6	1.70				
FIRST 31.7	2008	9.60	2	6	1.90	1 730€	1 370€	1 130€	2 200€
FIRST 31.7	2008	9.60	2	6	1.90				
FIRST 31.7	2008	9.60	2	6	1.90				
MALANGO 9,99	2011	9.99	2	6	0.60/2.00				
JPK 9.60	2008	9.60	2	6	1.90				
POGO 8.50	2008	8.50	2	6	1.75				
OLEA30 Biquille	2009	8.70	2	6	1.80	1 660€	1 200€	990€	2 200€
OLEA30 Biquille	2009	8.70	2	6	1.80				
FEELING 30 DI	2003	9.10	2	6	0.60/1.80				
Rm8.80 Biquille	2007	8.72	2	6	1.25	1470 €	1070€	930€	2200€
FIRST 25.7 DL	2005	7.90	1	5	0.60/1.90				
FIRST 25.7 DL	2009	7.90	1	5	0.60/1.90	1 290€	940€	750€	1 500€
FIRST 25.7 DL	2009	7.90	1	5	0.60/1.90				

PRICELIST 2011

16/11/2010

LOW SEASON: from 01.01 to 08.04 and from 10.09 to 31. 12.2011.

MID-SEASON: from 09.04 to 22.07 and from 13.08 to 09. 09. 2011.

HIGH SEASON: from 23.07 to 12. 08. 2011.

CHARTER TIMES:

Departure day: 9:00-12:00 (with possibility to arrive & sleep aboard the evening before).

Return day: 16:00 at the latest (no overnight possible).

Exceptions: from 02.07 to 02.09.2011, the yachts in "blue" in the pricelist

above: - from Saturday 14:00-17:00 (no arrival the evening before possible)

- to Friday 19:00 at the latest in the marina (overnight possible until Saturday 08:30 at the latest)

AGENCY COMMISSION: 15%.

DISCOUNTS:

- 5%"early booking", for any booking before

31.01.2011; - 5%"boatshow", for any booking during a boatshow;

- 5%"repeat client"(if your client already chartered with us);

These discounts can be added up to 10%; and only on the 1st week.

2nd week: -10%(on the 2nd week price).

PRICELIST 2011

16/11/2010



Base Lorient-Kernevel

Weekly Price

Yacht type	Year	Length	Cab	Pax	Draft	High season	Mid-season	Low season	Deposit
DUFOUR40	2006	12.35	3	8	2.10	2 680€	2 150€	1 770€	4400€
OVNI 385 DI	2004	12.60	3	8	0.60/2.35	2 320€	1 800€	1 440€	4000 €
DUFOUR 365	2007	10.81	3	8	1.70				3 300 €
FIRST 36.7	2008	11.40	3	8	2.20				
OVNI 345 DI	2004	11.45	3	8	0.60/ 2.05	2 130€	1 590€	1 270€	3 300€
OVNI 345 DI	2003	11.45	3	8	0.60/ 2.05				
DUFOUR 34	2008	10.60	3	8	1.90				
DUFOUR34	2008	10.60	3	8	1.90				
DUFOUR34	2006	10.60	3	8	1.90				
DUFOUR 34	2005	10.60	2	6	1.90	1 780€	1 430€	1 130€	3 300€
JPK 9.60	2008	9.60	2	6	1.90	1 660€	1 320€	1 080€	2 200€
FIRST 31.7	2008	9.60	2	6	1.90				
FIRST 31.7	2008	9.60	2	6	1.90				
POGO 8.50	2008	8.50	2	6	1.75	1540€	1140€	950€	2200€
POGO 8.50	2006	8.50	2	6	1.75				
BONGO 8.70	2010	8.70	2	6	1.80				
OLEA 30 Biquille	2010	8.70	2	6	1.80				
RM8.80Biquille	2006	8.72	2	6	1.25	1450 €	1060€	920€	2200€
FIRST 25.7	2006	7.90	1	5	0.60/1.90	1 220 €	930€	730€	1 500€

LOW SEASON: from 01.01 to 08.04 and from 10.09 to 31. 12.2011.

MID-SEASON: from 09.04 to 22.07 and from 13.08 to 09. 09. 2011.

HIGH SEASON: from 23.07 to 12. 08. 2011.

CHARTER TIMES:

Departure day: 9:00-12:00 (with possibility to arrive & sleep aboard the evening before, but not on Sunday).

Return day: 16:00 at the latest (no overnight possible).

Exceptions: from 02.07 au 02.09.2011, the yachts in "blue" in the pricelist above:

- from Saturday 14:00-17:00 (no arrival possible the evening before);

- to Friday 19:00 at the latest in the marina (overnight possible until Saturday 8:30 at the latest).

AGENCY COMMISSION: 15%.

DISCOUNTS:

- 5%"early booking" , for any booking before 31.01.2011;

- 5%"boatshow" , for any booking during a boatshow;

- 5%"repeat client" (if your client already chartered with us);

These discounts can be added up to 10%; and only on the 1st week.

2nd week: -10%(on the 2nd week price).