



**DISCOUNT:**

5 % repeater client // 5% FAMILY // 5% boat show // 10% e.b. 6 months prior to charter start (Max. 15%)

**BASE: TENERIFE - Puerto Deportivo Radazul**

Fleet <i>Prices in Euro</i>	Pax	Cab. / W.C.	Weeks	13.11.2010 - 6.05.2011	Deposit
Bavaria 49 (04) * <i>Roll main sail</i>	10 / 12	5 / 3	1	2'800	2'000
Bavaria 49 (03) * <i>Roll main sail</i>			2	5'040	
Bavaria 49 (03) * <i>Roll main sail</i>			3	7'140	
Bavaria 50 (01) * <i>Roll main sail</i>	10	5 / 3	1	2'000	2'000
			2	3'600	
			3	5'100	
Oceanis 473 (02) * <i>Roll main sail</i>	8 / 10	4 / 2	1	2'000	2'000
Oceanis 473 (01) *			2	3'600	
			3	5'100	
Oceanis 461 (00) * <i>Roll main sail</i>	8 / 10	4 / 2	1	1'700	2'000
			2	3'060	
			3	4'335	
Oceanis 43 (08) * <i>Lazy yacks</i> Cyclades 43 (08) <i>Lazy yacks</i> Elan 434 (06) * <i>Lazy yacks</i> Cyclades 43 (06) <i>Roll main sail</i>	8 / 10	4 / 2	1	2'200	2'000
			2	3'960	
			3	5'610	
Cyclades 43.3 (07) <i>Lazy Yacks</i> Oceanis 43 (07) * <i>Lazy yacks</i> Elan 434 (05) <i>Lazy yacks</i>	6	3 / 2	1	2'000	2'000
			2	3'600	
			3	5'100	
Oceanis 40 (11) <i>Lazy yacks</i>	6	3 / 2	1	2'000	2'000
			2	3'600	
			3	5'100	
Cyclades 393 (06) <i>Roll main sail</i>	6 / 8	3 / 1	1	1'500	2'000
			2	2'700	
			3	3'825	

**INCLUDING:**

GPS-Ploter with chart, Autopilot, Lifejacket automatic, Bimini, Sprayhood, Teakdeck\*, EPIRB

**EXTRAS:**

Outboard: 60 Euro / Week      Bedding: Euro 15 / pers

Bedding: Euro 15 / Pers.      Grocery service: Euro 15

Skipper: Euro 150 / Day      End cleaning : Euro 100 (obligatory)

Security Insurance: 180 Euros (non-refundable) the caution reduce to 440 Euros

**OPEN: October till May**

## Charter Price list: Winter from Nov 2011 to March 2012

Base : **GRAN CANARIA, PASITO BLANCO**

Prices in Euro/ Week , **cleaning** , vat and insurance included

Yacht	17. December 2011 till 06 January 2012 and 28. January till 02. March 2012	<b>OFFER</b> 26 november till 16 december 2011 from 07 till 27 January 2012	<b>One-Ways</b> <b>Mallorca - Gran Canaria</b> and <b>Gran Canaria - Mallorca</b>	
<b>Beneteau Oceanis 50 Family</b> <b>VALERIA 2 - 2011</b> 6 Cabins 12+1 persons, 4 heads	<b>2695 €</b>	<b>2.495 €</b>	<b>Mallorca - Gran Canaria</b> 06. - 24. November 2011 <b>3.395 €</b>	<b>Gran Canaria - Mallorca</b> 04. - 22. March 2012 <b>2.495 €</b>
<b>Bavaria 46 Cruiser</b> <b>TAO - 2008</b> 4 Cabins 8+1 persons, 2 heads	<b>2.495 €</b>	<b>2295 €</b>	<b>Mallorca - Gran Canaria</b> 06. - 24. November 2011 <b>3195 €</b>	<b>Gran Canaria - Mallorca</b> 04. - 22. March 2012 <b>2.395 €</b>
<b>Beneteau Océanis 43</b> <b>ENNA - 2008</b> 4 Cabins 8 + 2 persons, 2 heads	<b>2.295 €</b>	<b>1.995 €</b>	<b>Mallorca - Gran Canaria</b> 06. - 24. November 2011 <b>2.895 €</b>	<b>Gran Canaria - Mallorca</b> 04. - 22. March 2012 <b>2.295 €</b>
<b>Beneteau Océanis 40</b> <b>SARAH - 2009</b> 3 Cabins 6 + 2 persons, 2 heads Bowthruster.	<b>1995 €</b>	<b>1.795 €</b>	<b>Mallorca - Gran Canaria</b> 06. - 24. November 2011 <b>2.700 €</b>	<b>Gran Canaria - Mallorca</b> 04. - 22. March 2012 <b>2.100 €</b>
<b>Beneteau Océanis 40</b> <b>ICARO - 2009</b> 3 Cabins 6 + 2 persons, 2 heads	<b>1995 €</b>	<b>1.795 €</b>	<b>Mallorca - Gran Canaria</b> 06. - 24. November 2011 <b>2.700 €</b>	<b>Gran Canaria - Mallorca</b> 04. - 22. March 2012 <b>2.100 €</b>

**Check-in:** At the Base! - Saturday 5 PM - or earlier, if the yacht is ready for boarding.

**Check-out:** Friday until 5 PM at the base with filled up diesel deposit. Overnight possibility on board until Saturday 8.30 AM

**Security deposit: On the spot the client can choose between:**

- 2500 €** by Visa- or MasterCard/ Eurocard.
- Or You may choose the Yacht Damage Waiver 150 € (non refundable and to be paid in cash). Upon availability. By contracting the yacht damage waiver the security deposit will be **reduced to 390 €**

Please note: The damage waiver can not be contracted for one-way-charters

**Included in the price:** dinghy, EPIRB, RADAR, radar transponder, autopilot, GPS-plotter with chartchip, bimini top, sprayhood, mooring fees **at checkin- out**, filled diesel (to return full)and outborder , Full water deposits and gas bottles. Furling genoa, anchor windlass, complete electronics, VHF, SSB radio or Thuraya satellite phone,

**CLEANING\*** :The price includes the obligatory final cleaning which is payable at the charter base during the check-in.

All discounts are calculated on base of the charter price LESS the cleaning.

The agency's commission is calculated from the charter price LESS the cleaning.

**CLEANING: 2-3 CABINS: 100 € 4 CABINS:120 € 5 CABINS AND CATAS: 130 €**

**Optionals (to be paid on the spot in cash):**

**Outboard engine: 60 €**

Skipper (optional): 150 € / day + provisioning

Bedlinen: 10 €/ kit

(mandatory, if the crew does not provide their own bedsheets – with own sleepingbag only 1 bedsheet is mandatory: 5 €)

Large bath towel: 5€.

**Transfer:** The easiest way is to take a local taxi.

**Discounts**

Early booking before **31<sup>st</sup> of July 2011:** 10% Boat show discount: 5 % 2 or more yachts: -5%

Viva Charter repeater clients: 5% 2-week-charter: -5 % 3 or more week-charter: -10%

(Please note, that we let a maximum discount of 10% + 5%)

**Payment conditions:**

50% on booking the yacht - 50% one month before the charter (or in cash on the spot, if advised in advance)

**Bank Account:** Sa Nostra (Caixa de Baleares), Branch C/ Barranco 19, Génova, Palma de Mallorca, 07015, España  
IBAN code: ES 16 2051 0010 9410 4961 4172 SWIFT code: CECAESMM051

**Important:** The Yacht is only considered to be booked the day we receive a bank transfer confirmation of the first payment (by fax - or better by e-mail). Please add the charter-date and yachtmodel as reference, in order to identify the payment.

Contract, invoice and a summary of all necessary documents needed will be sent to you with the confirmation of the booking. Please sent us the clients documents when the 2<sup>nd</sup> payment takes place. Thank you!

**VIVA YACHT CHARTER & BROKER  
BASES IN BALEARICS AND CANARY ISLANDS**

Pls ask for our last minute offers



# Equipment list of the Fleet

ore info in [WWW.VIVACHARTER.COM](http://WWW.VIVACHARTER.COM) / [info@holiday-yachting](mailto:info@holiday-yachting)



BASES IN BALEARIC and CANARY ISLANDS

	PAX	Cabins	Toilets	convertible salon table	Furling mainsail	Furling genua	Bimini	Sprayhood	Teak deck	Cv of the engines	CD disc + MP3	EPIRB satellite rescue	Electric winches	VHF	GPS-PLOTTER Raymarine	Radar	Autopilot	Bowthruster	Heating	Hotwater	Freezer
<b>CATAMARANS</b> Year    NAME:																					
LAGOON 421 - 2011    Bellvista	11	5	4	Y		Y	Y	Y		2X40	Y	Y		Y	EXT		Y			Y	
LAGOON 400 - 2011    Hipatia	12	4	4	Y		Y	Y			2X30	Y	Y		Y	exterior		Y			Y	
LAGOON 380 - 2009    Buda Dreams	10	4	2	Y	N	Y	Y	Y	N	30	Y	Y	N	Y	C70 exterior		Y			Y	
LAGOON 440 - 2008 - COE	12	6	4	Y		Y	Y	Y		54	Y	Y	Y	Y	C70 interior		Y		Y	Y	Y
F. PAJOT BAHIA 46 - 2006 - CARIRO 2	12	6	4			Y	Y	Y		40	Y	Y	Y	Y	C70 exterior	Y	Y			Y	Y
F.PAJOT BAHIA 46 - 2007 - CARIRO 3	12	6	4			Y	Y	Y		40	Y	Y		Y	C70 exterior		Y			Y	Y
F. PAJOT BELIZE 43 - 2007 - PRIMULA	12	6	2			Y	Y	Y		30	Y	Y	Y	Y	C70 exterior		Y		Y	Y	
<b>MONOHULLS</b> Year    NAME:																					
OCEANIS 50 FAMILY-2011    -VALERIA2-	13	5	4	Y	Y	Y	Y	Y		110	Y	Y		Y	C80 INTERIOR		Y	Y	Y	Y	
BAVARIA 50 CRUISER - 2007 - TAMAR	12	5	3	Y	Y	Y	Y	Y	Y	75	Y	Y		Y	C70 interior	Y	Y	Y	Y	Y	
BAVARIA 50 CRUISER- 2008 - FORA NIRVIS	12	5	3	Y	Y	Y	Y	Y	Y	75	Y	Y	Y	Y	C70 interior		Y	Y	Y	Y	
BAVARIA 50 CRUISER- 2008 - MAYSOON	12	5	3	Y	Y	Y	Y	Y	Y	75	Y	Y		Y	C70 interior		Y	Y	Y	Y	
BAVARIA 46 CRUISER - 2008 - TAO	9	4	2		Y	Y	Y	Y	Y	55	Y	Y		Y	C70 interior	Y	Y	Y	Y	Y	



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	PAX	CABINS	Toilets	convertible salon table	Furling main	Furling genua	Bimini	Sprayhood	Teak deck	Cv of the engines	CD- Player	EPIRB satellite rescue	Electric Winche	VHF	GPS-PLOTTER	Radar	Autopilot	Bowthruster	Heating	Hotwater	freezer
BENETEAU Oceanis 43 - 2009 - SPICA	10	4	2	Y	Y	Y	Y	Y	Y	54	Y	Y		Y	E80 exterior		Y	Y	Y	Y	
BENETEAU Oceanis 43 -2008 - ENNA	10	4	2	Y	Y	Y	Y	Y		54	Y	Y		Y	C80 exterior	Y	Y	Y	Y	Y	
BAVARIA 46 Cruiser- 2007- BRIMISILIN	9	4	2		Y	Y	Y	Y		55	Y	Y		Y	C70 interior		y	Y	Y	Y	
BAVARIA CRUISER 40 - 2010- ARWEN	8	3	2	Y	Y	Y	Y	Y	Y	30	Y	Y		Y	C80 exterior		Y	Y	Y	Y	
BAVARIA 39 CRUISER - 2007 - PETER PAN	7	3	2		Y	Y	Y	Y	Y	40	Y	Y		Y	C70 interior		Y		Y	Y	
BENETEAU OCÉANIS 40 - 2009 ICARO	8	3	2	Y	Y	Y	Y	Y		40	Y	Y	1	Y	C80 exterior	Y	Y			Y	
BENETEAU OCÉANIS 40 - 2009 - SARAH	8	3	2	Y	Y	Y	Y	Y	Y	40	Y	Y		Y	C80 exterior	Y	Y	Y	Y	Y	
MOTOR BAVARIA 33 Sport -Mikinturri	6	2	1	Y			Y	Y		2X190	Y	Y	Y	Y	C435 interior			Y	Y	Y	

**Y = YES**

**EMPTY SPACE = NO**

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